School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

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University CFO: Mr. Joe Rubino

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AUP Report Issuance 01/15/2021

Date:

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Patriot League

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	
Gymnastics	X		
Ice Hockey			
Lacrosse	X	X	
Rifle			X
Rowing		X	
Rughy			

Rugby

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Skiing			
Soccer	X	X	
Softball			
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo	X		
Wrestling	X		
Others			
Totals	14	11	1

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$6,482,887	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$1,177,983	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$3,755,171	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			 Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. Facilities maintenance. Security. Risk Management. Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics. Do not report depreciation. Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$4,934,724	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions	\$4,029,503	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$500,000	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$3,125,000	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$677,710	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,641,391	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$0	Input conference distributions of revenue generated by a post- season bowl to conference members. (Football Only)
	Generated Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty,	\$1,605,917	Input revenues from:
	Parking and Concession Sales		• Game Programs.
	Saics		Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$9,969,122	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$5,507,340	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$1,069,651	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$6,501,313	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$1,052,789	Input all amounts received related to participation in a post-season bowl game, including (Football Only):
			Expense reimbursements.Ticket sales.
	Total Operating Revenues	\$52,030,501	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$0	Input the total dollar amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$165,565	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	(b) (4)	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Administrative Compensation, Benefits and Bonuses paid by	(b) (4)	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
	the University and		• Gross wages and bonuses.
	Related Entities		• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$1,399,626	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,735,083	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$2,705,570	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.
			Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$1,597,585	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$2,161,847	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$3,253,289	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$236,151	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative	\$7,554,787	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

Reporting Institution: U.S. Naval Academy

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$0	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$669,936	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$2,890,371	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$1,165,764	Input all expenditures related to participation in a post-season bowl game, including (Football only):
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season bowl game (Football only).
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$56,728,935	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$6,482,887 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales	
Baseball				
Basketball	211,336	12,628		
Football	6,054,673			
Golf				
Gymnastics				
Lacrosse	9,934			
Rifle				
Rowing				
Soccer				
Swimming and Diving	43,384			
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Wrestling	14,386			
Others				
Subtotal All Teams	6,333,713	12,628	0	
Revenue Not Related to Specific Teams			136,546	
Total Revenue	6,333,713	12,628	136,546	

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees \$1,177,983 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,177,983
Total Revenue	0	0	1,177,983

- 4 Direct Institutional Support
- \$3,755,171 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only Direct Institutional Support	Women's Teams Only Direct Institutional Support	Not Allocated by Gender Direct Institutional Support
Baseball	22,532		
Basketball	0	5,100	
Football	0		
Golf	5,085	4,302	
Gymnastics	193,146		
Lacrosse	110,449	87,722	
Rifle			5,416
Rowing		0	
Soccer	6,436	5,427	
Swimming and Diving	219,599	136,751	
Tennis	7,964	11,556	
Track and Field, X-Country	195,181	195,181	
Volleyball		7,454	
Water Polo	13,793		
Wrestling	7,217		
Others			
Subtotal All Teams	781,402	453,493	5,416
Revenue Not Related to Specific Teams	31,353		2,483,507
Total Revenue	812,755	453,493	2,488,923

5 Less -Transfers to Institution

\$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	()	0
Revenue Not Related to Specific Teams			
Total Revenue	()	0 0

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0

Revenue Not Related to

Specific Teams

Revenues by Source	Men's Teams Only Indirect Institutional	Women's Teams Only Indirect Institutional	Not Allocated by Gender Indirect Institutional	
	Support	Support	Support	
Total Revenue	0	(0	

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2020

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees \$4,934,724 Input revenue received from participation in away games. This includes payments received due to game cancellations.

Revenues by Source	Men's Teams Only W Guarantees	omen's Teams Only Not Guarantees	Allocated by Gender Guarantees
Baseball			
Basketball	160,000	36,000	
Football	4,733,724		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling	5,000		
Others			
Subtotal All Teams	4,898,724	36,000	0
Revenue Not Related to Specific Teams			
Total Revenue	4,898,724	36,000	0

- 8 Contributions \$4,029,503 Input contributions **provided and used by athletics** in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Baseball 15,600 Basketball 50,060 39,968 Football 768,000 Golf 52,805 26,297 **Gymnastics** 36,402 Lacrosse 39,538 15,053 Rifle 0 Rowing 84,644 Soccer 129,513 176,530 Swimming and Diving 57,734 60.093 **Tennis** 3,399 23,943 Track and Field, X-Country 1,114 1,114 8,106 Volleyball Water Polo 97,710 Wrestling 60,319 Others Subtotal All Teams 1,312,194 435,748 0 Revenue Not Related to Specific Teams 1,259,809 1,021,752

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2020

	Men's Teams Only Women's Teams Only Not Allocated by Gender		
Revenues by Source	Contributions	Contributions	Contributions
Total Revenue	2,333,946	435,748	1,259,809

- 9 In-Kind \$500,000 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	_		Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			500,000
Total Revenue	0	0	500,000

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	_
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	•	•
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$3,125,000 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Football	3,125,000			
Golf				
Gymnastics				
Lacrosse				
Rifle				
Rowing				
Soccer				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Wrestling				
Others				
Subtotal All Teams	3,125,000	0	0	
Revenue Not Related to Specific Teams	5			
Total Revenue	3,125,000	0	0	

12 NCAA Distributio ns

\$677,710 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams OnlyNot Allocated by Gender			
Revenues by Source	NCAA Distributions NCAA Distributions	NCAA Distributions		
Baseball				
Basketball	-18,000			
Football				
Golf				
Gymnastics				
Lacrosse				
Rifle		3,150		
Rowing				
Soccer	10,500			
Swimming and Diving				
Tennis				
Track and Field, X-Country	2,803 2,803			
Volleyball				
Water Polo				
Wrestling				
Others				
Subtotal All Teams	2,803 -4,697	3,150		
Revenue Not Related to Specific Teams	s	676,454		
Total Revenue	2,803 -4,697	679,604		

13 Conference
Distributions (Non
Media and Non Bowl)

\$1,641,391 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions	Women's Teams Only Conference Distributions	Not Allocated by Gender Conference Distributions
Revenues by Source		(Non Media and Non Bowl)	
Baseball			
Basketball			
Football	1,641,391		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,641,391	0	0
Revenue Not Related to Specific Teams			
Total Revenue	1,641,391	0	0

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2020

13A Conference
Distributions of Bowl
Generated Revenue

\$0 Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source			f Conference Distributions of
D 1 11	Bowl Generated Revenue	Bowl Generated Revenue	Bowl Generated Revenue
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

14 Program, Novelty, Parking and Concession Sales

\$1,605,917 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	3,386		
Football	642,416		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	645,802	0	0
Revenue Not Related to Specific Teams			960,115
Total Revenue	645,802	0	960,115

15 Royalties, Licensing, Advertisement and Sponsorships \$9,969,122 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	75,505		
Basketball	62,000	53,001	
Football	810,274		
Golf	22,940	19,283	
Gymnastics	20,628		
Lacrosse	152,265	94,000	
Rifle			5,000
Rowing		0	
Soccer	51,000	50,844	
Swimming and Diving	26,041	27,497	
Tennis	19,289	19,243	
Track and Field, X-Country	64,608	64,608	
Volleyball		24,999	
Water Polo	20,678		
Wrestling	43,715		
Others			
Subtotal All Teams	1,368,943	353,475	5,000
Revenue Not Related to Specific Teams	96,050		8,145,654
NCAA Membership Fin	ancial Reporting System		Page 34 of 87

Reporting	Institution:	U.S.	Naval	Academy
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Royalties, Licensing,	Royalties, Licensing,	Royalties, Licensing,
	Advertisement and	Advertisement and	Advertisement and
	Sponsorships	Sponsorships	Sponsorships
Total Revenue	1,464,993	353,475	8,150,654

Reporting Year (FY): 2020

16 Sports Camp Revenues \$5,507,340 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball	304,788		
Basketball	97,207	59,245	
Football	9,968	}	
Golf			
Gymnastics	92,299		
Lacrosse	1,875,445	350,140	
Rifle			
Rowing		203,450	
Soccer	400,525	145,185	
Swimming and Diving	249,780	189,229	
Tennis	48,808	87,193	
Track and Field, X-Country	117,178	117,178	
Volleyball		264,374	
Water Polo	157,710		
Wrestling	282,256	j	
Others			
Subtotal All Teams	3,635,964	1,415,994	0
Revenue Not Related to Specific Teams	404,425		50,957
Total Revenue	4,040,389	1,415,994	50,957

17 Athletics Restricted Endowment and Investments Income \$1,069,651 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	()	0
Revenue Not Related to Specific Teams			1,069,651
Total Revenue	()	1,069,651

18 Other Operating Revenue

\$6,501,313 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	1,806		
Basketball	40,079	6,551	
Football	186,797		
Golf	2,464	3,149	
Gymnastics	2,541		
Lacrosse	4,414	5,067	
Rifle			11,333
Rowing		3,732	
Soccer	4,114	6,077	
Swimming and Diving	3,998	3,410	
Tennis	9,728	8,040	
Track and Field, X-Country	14,599	14,599	
Volleyball		5,384	
Water Polo	11,446		
Wrestling	12,559		
Others			
Subtotal All Teams	294,545	56,009	11,333
Revenue Not Related to Specific Teams	31,931		6,107,495
Total Revenue	326,476	56,009	6,118,828

19 Bowl Revenues \$1,052,789 Input all amounts received related to participation in a post-season bowl game, including (Football Only):

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only V Bowl Revenues	Vomen's Teams Only N Bowl Revenues	ot Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Football	1,052,789		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,052,789	0	0
Revenue Not Related to Specific Teams			
Total Revenue	1,052,789	0	0

Total Operating Revenues

\$52,030,501 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	420,231		
Basketball	624,068	194,493	
Football	19,025,032		
Golf	83,294	53,031	
Gymnastics	345,016		
Lacrosse	2,192,045	551,982	
Rifle			24,899
Rowing		291,826	
Soccer	591,588	394,563	
Swimming and Diving	600,536	416,980	
Tennis	89,188	149,975	
Track and Field, X-Country	395,483	395,483	
Volleyball		310,317	
Water Polo	301,337		
Wrestling	425,452		
Others			
Subtotal All Teams	25,093,270	2,758,650	24,899
Revenue Not Related to Specific Teams	1,585,511		22,568,171
Total Revenue	26,678,781	2,758,650	22,593,070

- 20 Athletic Total Dollar Student Amount Aid
- \$0 Input the total dollar amount of athletic student-aid for the reporting year including:
 - Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
 - Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 0
Equivalencies
Awarded
Total Students 0
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	0	0		0	0
Basketball	0	0		0	0
Football	0	0		0	0
Golf	0	0		0	0
Gymnastics	0	0		0	0
Lacrosse	0	0		0	0
Soccer	0	0		0	0
Swimming and Diving	0	0		0	0
Tennis	0	0		0	0
Track and Field, X-Country	0	0		0	0
Water Polo	0	0		0	0
Wrestling	0	0		0	0
Expenses Not Related to Specific Teams	0	0		0	0
Totals	0	0	0	0	0

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	0	0		0	0
Golf	0	0		0	0
Lacrosse	0	0		0	0
Rowing	0	0		0	0
Soccer	0	0		0	0
Swimming and Diving	0	0		0	0
Tennis	0	0		0	0
Track and Field, X-Country	0	0		0	0
NCAA Members	ship Financial Repor	rting System		Pag	ge 42 of 87

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Volleyball	0	0		0	0
Expenses Not Related to Specific Teams	0	0		0	0
Totals	0	0	0	0	0

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Rifle	0	0		0	0
Expenses Not Related to Specific Teams	0	0		0	0
Totals	0	0	0	0	0

21 Guarantees \$165,565 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees				
Baseball	1,801						
Basketball	3,500						
Football	150,000						
Golf							
Gymnastics							
Lacrosse	3,612						
Rifle							
Rowing							
Soccer	6,652						
Swimming and Diving							
Tennis							
Track and Field, X-Country							
Volleyball							
Water Polo							
Wrestling							
Others							
Subtotal All Teams	165,565	0	0				
Expenses Not Related to Specific Teams	S						
Total Expenses	165,565	0	C				

22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities

23 Coaching Salaries, Benefits

Party

and Bonuses paid by a Third



Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	N	Men's Teams Head	d Coaches	\mathbf{M}	[en's	Teams Assistant	Coaches
Sport	Numbe F	0	Coaching	Numbe I	TE	Coaching	Coaching
	r of	Salaries,	Salaries,	r of		Salaries,	Salaries,
	Positio	Benefits and	d Benefits and	Positio		Benefits and	Benefits and
	ns	Bonuses paid	-	ns		Bonuses paid by	_
		the University and Related	•			the University and Related	by a Third Party
		Entities	•			Entities	v
Baseball	1	1 (b)	(4)) 3	2	(b) (4	0
Basketball	1	1) 4	4		0
NCAA Men	nbership Fina	ncial Repo					Page 45 of 87

Sport	Numbe r of Positio ns		's Teams Head Co Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and	Numbe r of Positio	FTE	Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and
Football	1	1	(h)	1) 14	14	(h)	0
Golf	1	0.5	(D)		2	0.5	(D)	0
Gymnastics	1	1			2	1.34		0
Lacrosse	1	1) 3	2		0
Rifle	1	0.5			0 1	0.5		0
Soccer	1	1			3	2		0
Swimming and Diving	2	1.67			2	0.67		0
Tennis	1	1			2	1		0
Track and Field, X- Country	1	0.5			0 7	1.84		0
Water Polo	1	1) 3	2		0
Wrestling	1	1			3	2		0
Subtotal All Teams	14	12.17		() 49	33.85		0
Expenses Not Related to Specific Teams)			0
Total Expenses)			0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
Sport	Numbe FT1	E Coaching	Coaching	Numbe FTE	Coaching	Coaching		
	r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,		
	Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and		
	ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid		
		University and	by a Third		University and	by a Third		
		Related Entities	Party		Related Entities	Party		
Basketball	1	1 (b) (4)	() 4 4	(b) (4)	0		

Sport	Numbe		en's Teams Head Coaching	Coaches Coaching	Numbe		n's Teams Assistan Coaching	t Coaches Coaching
•	r of Positio ns		Salaries, Benefits and Bonuses paid by the University and Related Entities	Salaries, Benefits and Bonuses paid by a Third Party	r of Positions)	Salaries, Benefits and Bonuses paid by the University and Related Entities	Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	1	(h) () 1	0.5	(h)	0
Lacrosse	1	1	(D)) 3	3 2		0
Rifle	1	0.5) 1	0.5		0
Rowing	1	1		() 2	2 2		0
Soccer	1	1		() 3	3 2		0
Swimming and Diving	2	1.17		() 2	2 1		0
Tennis	1	1		() 2	2 1		0
Track and Field, X-Country	1	0.5		() 6	5 2.33		0
Volleyball	1	1		() 2	2 2		0
Subtotal All Teams	11	9.17		() 26	5 17.33		0
Expenses Not Related to Specific Teams				()			0
Total Expenses				()			0

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2020

24 Support Staff/
Administrative
Compensation, Benefits
and Bonuses paid by the
University and Related
Entities

(b) (4)

Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

25 Support Staff/
Administrative
Compensation, Benefits
and Bonuses paid by
Third Party

Object of	Bonuses paid Bo	pport Staff/ ninistrative	Support Staff/ Administrative Compensation Benefits and Bonuses paid	Administrative Compensation Benefits and Bonuses paid by Third Party	Support Staff/ e Administrative , Compensation Benefits and Bonuses paid	e Administrative , Compensation, Benefits and Bonuses paid by Third Party
Baseball	(h) (1)		(b)			(1)
Basketball	(D)(4)			4		(4)
Football						
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Water Polo						
Wrestling						
Others						
Subtotal All Teams		0		C		0
Expenses Not Related to Specific Teams						
Total Expenses		0				0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Football Golf **Gymnastics** Lacrosse Rifle Rowing Soccer Swimming and Diving **Tennis** Track and Field, X-Country Volleyball Water Polo Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams Total Expenses** 0 0 0

27 Recruiting \$1,399,626 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only W Recruiting	omen's Teams Only No Recruiting	t Allocated by Gender Recruiting
Baseball	32,298		
Basketball	99,497	45,826	
Football	646,407		
Golf	2,717	3,043	
Gymnastics	17,005		
Lacrosse	40,272	28,884	
Rifle			6,757
Rowing		8,597	
Soccer	54,187	15,211	
Swimming and Diving	13,326	24,411	
Tennis	11,480	27,991	
Track and Field, X-Country	17,012	17,012	
Volleyball		23,076	
Water Polo	12,835		
Wrestling	26,460		
Others			
Subtotal All Teams	973,496	194,051	6,757
Expenses Not Related to Specific Teams	27,997		197,325
Total Expenses	1,001,493	194,051	204,082

Team \$2,735,083 Input air and ground travel, lodging, meals and incidentals (including housing costs
Trave incurred during school break period) for competition related to preseason, regular season
and non-bowl postseason. Amounts incurred for food and lodging for housing the team
before a home game also should be included. Use of the institution's own vehicles or
airplanes as well as in-kind value of donor-provided transportation.

	•	<u> </u>	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	7,099		
Basketball	156,908	110,874	
Football	1,285,699		
Golf	69,639	34,197	
Gymnastics	48,409		
Lacrosse	59,065	38,803	
Rifle			31,341
Rowing		1,013	
Soccer	30,663	71,040	
Swimming and Diving	87,247	58,262	
Tennis	29,372	20,164	
Track and Field, X-Country	49,149	49,149	
Volleyball		53,129	
Water Polo	38,005		
Wrestling	99,425		
Others			
Subtotal All Teams	1,960,680	436,631	31,341
Expenses Not Related to Specific Teams	306,431		
Total Expenses	2,267,111	436,631	31,341

29 Sports Equipment, Uniforms and Supplies \$2,705,570 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	100,852		
Basketball	66,823	58,679	
Football	973,208		
Golf	27,101	23,399	
Gymnastics	35,560		
Lacrosse	175,735	106,250	
Rifle			22,328
Rowing			
Soccer	58,238	57,540	
Swimming and Diving	36,480	38,836	
Tennis	39,167	30,896	
Track and Field, X-Country	103,504	103,504	
Volleyball		32,453	
Water Polo	36,061		
Wrestling	51,099		
Others			
Subtotal All Teams	1,703,828	451,557	22,328
Expenses Not Related to Specific Teams	129,264		398,593
Total Expenses	1,833,092	451,557	420,921

Game \$1,597,585 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only Women's Teams Only Not Allocated by Gende				
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses		
Baseball	8,038				
Basketball	204,421	86,553			
Football	830,871				
Golf		300			
Gymnastics	13,978				
Lacrosse	37,686	29,871			
Rifle					
Rowing		6,493			
Soccer	13,823	21,780			
Swimming and Diving	50,425	10,934			
Tennis	15,622	10,315			
Track and Field, X-Country	23,787	23,787			
Volleyball		13,239			
Water Polo	5,460				
Wrestling	30,100				
Others					
Subtotal All Teams	1,234,211	203,272	0		
Expenses Not Related to Specific Teams	29,886		130,216		
Total Expenses	1,264,097	203,272	130,216		

31 Fund Raising, Marketing \$2,161,847 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			2,161,847
Total Expenses	0	0	2,161,847

32 Sports
Camp
Expenses

\$3,253,289 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball	220,717		
Basketball	75,561	41,703	
Football	8,430		
Golf			
Gymnastics	65,099		
Lacrosse	586,917	297,619	
Rifle			
Rowing		142,415	
Soccer	280,368	103,932	
Swimming and Diving	177,858	132,598	
Tennis	34,166	61,035	
Track and Field, X-Country	82,024	82,024	
Volleyball		185,062	
Water Polo	113,326		
Wrestling	197,921		
Others			
Subtotal All Teams	1,842,387	1,046,388	0
Expenses Not Related to Specific Teams	283,255		81,259
Total Expenses	2,125,642	1,046,388	81,259

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

E		_	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$236,151 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			236,151
Total Expenses	0	0	236,151

35 Direct Overhead and Administrative Expenses

\$7,554,787 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	6,265		
Basketball	30,465	19,457	
Football	201,161		
Golf		429	
Gymnastics	262		
Lacrosse	51,859	22,467	
Rifle			585
Rowing		3,506	
Soccer	15,957	5,868	
Swimming and Diving	9,363	1,973	
Tennis	1,402	1,372	
Track and Field, X-Country	9,776	9,776	
Volleyball		6,023	
Water Polo	2,696		
Wrestling	10,545		
Others			
Subtotal All Teams	339,751	70,871	585
Expenses Not Related to Specific Teams	12,290		7,131,290

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2020

Expenses by Object of	Men's Teams Only Direct Overhead and	Women's Teams Only Direct Overhead and	Not Allocated by Gender Direct Overhead and
Expenditure	Administrative Expenses	Administrative Expenses	Administrative Expenses
Total Expenses	352,041	70,871	7,131,875

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0 0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

37 Medical Expenses and Insurance

\$0 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	() 0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

38 Memberships and Dues

\$669,936 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	275		
Basketball	1,115	625	
Football	552,880		
Golf	600	649	
Gymnastics	2,650		
Lacrosse	605	350	
Rifle			
Rowing		510	
Soccer	395	0	
Swimming and Diving	367	3,465	
Tennis	775	2,162	
Track and Field, X-Country	693	693	
Volleyball		645	
Water Polo	0		
Wrestling	3,945		
Others			
Subtotal All Teams	564,300	9,099	0
Expenses Not Related to Specific Teams	13,750		82,787
Total Expenses	578,050	9,099	82,787

39 Student-Athlete Meals (non-travel)

\$0 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

- 40 Other Operating Expenses
- \$2,890,371 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	16,450		
Basketball	52,849	41,118	
Football	42,923		
Golf	52,805	26,297	
Gymnastics	37,630		
Lacrosse	39,538	17,079	
Rifle			472
Rowing		42,089	
Soccer	116,886	179,254	
Swimming and Diving	58,204	60,944	
Tennis	3,399	26,281	
Track and Field, X-Country	1,114	1,114	
Volleyball		8,106	
Water Polo	49,518		
Wrestling	61,909		
Others			
Subtotal All Teams	533,225	402,282	472
Expenses Not Related to Specific Teams	163,097		1,791,295
Total Expenses	696,322	402,282	1,791,767

- Bowl \$1,165,764 Input all expenditures related to participation in a post-season bowl game, including Expenses (Football only):
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only V	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Football	1,165,764		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,165,764	0	0
Expenses Not Related to Specific Teams	S		
Total Expenses	1,165,764	0	0

- 41A Bowl Expenses Coaching Compensation/Bonuses
- \$0 Input all coaching bonuses related to participation in a postseason bowl game (Football only).

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$56,728,935 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	735,218		
Basketball	1,701,355	1,442,782	
Football	14,031,835		
Golf	175,362	173,330	
Gymnastics	635,645		
Lacrosse	2,061,433	1,112,921	
Rifle	101,992	101,992	61,483
Rowing		457,283	
Soccer	931,902	920,629	
Swimming and Diving	660,200	544,827	
Tennis	437,275	429,094	
Track and Field, X-Country	596,525	596,526	
Volleyball		610,976	
Water Polo	603,628		
Wrestling	1,129,862		
Others			
Subtotal All Teams	23,802,232	6,390,360	61,483
Expenses Not Related to Specific Teams	2,393,843	0	24,081,017
Total Expenses	26,196,075	6,390,360	24,142,500

Athletics Participation

Table 1,179 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number of Participant			S Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Baseball		36		0		0		
Basketball		22	17		2		1	
Cross Country		46	33	42	33	35	32	
Football		161		1				
Golf		16	10	0	0	0	0	
Gymnastics		22		0		0		
Lacrosse		66	43	1	0	0	0	
Rifle	X	7	4	0	0	0	0	
Rowing			57		0		0	
Soccer		29	27	0	0	0	0	
Swimming and Diving		46	43	0	0	0	0	
Tennis		16	15	0	0	0	0	
Track, Indoor		101	83	99	82	34	34	
Track, Outdoor		98	83	97	81	34	35	
Volleyball			20		0		0	
Water Polo		31		0		0		
Wrestling		47		0		0		

Number of Participants Number of Participants Number of Participants
--

			•		pating on a nd Team	_	pating on a
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		744	435	240	198	103	102
Participant Proportion		63.1%	36.9%				
Unduplicated Count of Participants		607	319				

Head Coaching Assignments - Men's Teams

Table 2A

14 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	Male Coaches - Head Count				Female Coaches - Head Count				
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer	
Baseball	1		1						
Basketball	1		1						
Football	1		1						
Golf		1	1						
Gymnastics	1		1						
Lacrosse	1		1						
Rifle	1		1						
Soccer	1		1						
Swimming and Diving	1	1	2						
Tennis	1		1						
Track and Field, X- Country	1		1						
Water Polo	1		1						
Wrestling	1		1						
Others									
Coaching Position Totals	12	2	14	0	0	0	0	0	

Head Coaching Assignments - Women's Teams

Table 2B

11 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Lacrosse					1		1	
Rifle	1		1					
Rowing	1		1					
Soccer					1		1	
Swimming and Diving		1	2					
Tennis	1		1					
Track and Field, X-Country	1		1					
Volleyball	1		1					
Others								
Coaching Position Totals	6	1	7	0	4	0	4	0

Assistant Coaching Assignments - Men's Teams

Table 3A

48 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	\mathbf{N}	Iale Coach	Coaches - Head Count			Female Coaches - Head Count			
Sport	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	
	_	_	University	University				University	
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer	
Baseball	2	1	2	1					
Basketball	4		4						
Football	14		14						
Golf		2	1	1					
Gymnastics		2	2						
Lacrosse	2	1	2	1					
Rifle	1		1						
Soccer	2	1	2	1					
Swimming and Diving		2	1	1					
Tennis	1	1	1	1					
Track and Field, X- Country	2	4	4	2					
Water Polo	2	1	2	1					
Wrestling	2	1	2	1					
Others									
Coaching Position Totals	32	16	38	10	0	0	0	0	

Assistant Coaching Assignments - Women's Teams

Table 3B

26 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer
Basketball	1		1		3		3	
Golf						1		1
Lacrosse					2	1	2	1
Rifle	1		1					
Rowing					2		2	
Soccer	2		2			1		1
Swimming and Diving			1			1		1
Tennis					1	1	1	1
Track and Field, X-Country	1	4	4	1	1		1	
Volleyball					2		2	
Others								
Coaching Position Totals	6	4	9	1	11	5	11	5

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$8,084,994

53 - Total Institutional Debt: \$0

54 - Athletics Dedicated Endowments: \$0

55 - Institutional Endowments: \$0

56 - Athletics Related Capital Expenditures: \$0

Other Data Categories:

Institutional Expenses: \$171,114,000

Athletically-Related Facilities Annual Debt Service: \$0

Institution's Annual Debt Service: \$0

Institution's Education and General Expenses: \$53,981,000

Average Cost of Full Grant-in-Aid - In-State: \$0

Average Cost of Full Grant-in-Aid - Out-of-State: \$0

Average Cost of Attendance - In-State: \$1

Average Cost of Attendance - Out-of-State: \$1

Expenses Dedicated to Compliance: \$0

Name of Compliance Software Used: CAi

Compliance FTEs: 1

Revenue Distribution - Sports Sponsored

Distribution Year: 2021

Academic Year of Sport Sponsorship Information: 2019-20

Men's Sports	Women's Sports	Mixed Sports		
x Baseball	x Women's Basketball	x Mixed Rifle		
x Football	x Women's Cross Country			
x Men's Basketball	x Women's Golf			
x Men's Cross Country	x Women's Lacrosse			
x Men's Golf	x Women's Rowing			
x Men's Gymnastics	x Women's Soccer			
x Men's Lacrosse	x Women's Swimming and Diving			
x Men's Soccer	x Women's Tennis			
x Men's Swimming and Diving	x Women's Track, Indoor			
x Men's Tennis	x Women's Track, Outdoor			
x Men's Track, Indoor	x Women's Volleyball			
x Men's Track, Outdoor				
x Men's Water Polo				
x Men's Wrestling				
Total Men's Sports Sponsored: 14	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored: 1		
Current Year's Submission of Sports Sponsored: 26	Previous Year's Submission of Sports Sponsored: 26	Variance: 0		

Revenue Distribution - Grants-in-Aid

Distribution Year: 2021

Academic Year of Grant-in-Aid Information: 2019-20

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	0	0	0	0
Basketball	0	0	0	0
Football	0	0	0	0
Golf	0	0	0	0
Gymnastics	0	0	0	0
Lacrosse	0	0	0	0
Soccer	0	0	0	0
Swimming and Diving	0	0	0	0
Tennis	0	0	0	0
Track and Field, X-Country	0	0	0	0
Water Polo	0	0	0	0
Wrestling	0	0	0	0
Total Men's	0	0	0	0

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	0	0	0	0
Golf	0	0	0	0
Lacrosse	0	0	0	0
Rowing	0	0	0	0
Soccer	0	0	0	0
Swimming and Diving	0	0	0	0
Tennis	0	0	0	0

Women's Team Sport	t Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Track and Field, X-Country	0	0	0	0
Volleyball	0	0	0	0
Total Women's	0	0	0	0

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Rifle	0	0	0	0
Total Mixed	0	0	0	0

Prior Year Total Rev Dist Equivalencies (Total Reported)	Current Year Total Rev Dist Equivalencies (Total Reported)	Variance Between Prior and Current Year
0 (0)	0 (0)	0 (0.00%)

Revenue Distribution - Pell Grants

Distribution Year: 2021

Academic Year of Pell Grant Information: 2019-20

Men's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball		0	0	
Basketball		0	0	
Football		0	0	
Golf		0	0	
Gymnastics		0	0	
Lacrosse		0	0	
Soccer		0	0	
Swimming and Diving		0	0	
Tennis		0	0	
Track and Field, X-Country		0	0	
Water Polo		0	0	
Wrestling		0	0	
Men's Total	0	0	0	(

Women's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball		0	0	
Golf		0	0	
Lacrosse		0	0	
Rowing		0	0	
Soccer		0	0	
Swimming and Diving		0	0	
Tennis		0	0	
Track and Field, X-Country		0	0	
Volleyball		0	0	

Sport	2019-20 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on
	Grants	Grants	Totals	Pell Grants
Women's Total	0	0	0	0

Mixed Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Rifle		0	0	
Mixed Total	0	0	0	0

	2019-20 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	0	0	0	\$0

Comments

Comments: Our institution does not offer grants-in-aid. All students receive assistance and do not pay. Other sports for men includes, heavyweight & lightweight crew, lightweight football and squash. For women it includes squash.

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$973,496
Women's Teams	\$194,051

Total Amount	\$1,167,547
Total 2 Infount	Ψ1,107,517

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or salaries related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head	Dollar	s per	FTE's	Dollars p	er	Number of
Coaches	FT	E		Position	1	Positions
Men's Teams	(b)	(4)	12.17	(h)	(Δ)	14
Women's Teams	()	(-)	9.17		(7)	11

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	FTE		Positi	-	Number of Positions
Men's Teams	(h) (4	33.85	(b)	(Λ)	49
Women's Teams	(D) (1	17.33	(D)	(+)	26

Statement of Revenues and Expenses For the fiscal year ended 2020 (UNAUDITED)

ID	Item	Football	Men's	Women's		Non-Program	Total
Days	WALLOS		Basketball	Basketball	Sports	Specific	
	nues Ticket Sales	¢6.054.672	¢211 226	¢12.620	\$67.704	¢126 546	¢6 100 007
1		\$6,054,673	\$211,336	\$12,628	\$67,704	\$136,546	\$6,482,887
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$1,177,983	\$1,177,983
4	Direct Institutional Support	\$0	\$0	\$5,100	\$1,235,211	\$2,514,860	\$3,755,171
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$4,733,724	\$160,000	\$36,000	\$5,000	\$0	\$4,934,724
8	Contributions	\$768,000	\$50,060	\$39,968	\$889,914	\$2,281,561	\$4,029,503
9	In-Kind	\$0	\$0	\$0	\$0	\$500,000	\$500,000
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$3,125,000	\$0	\$0	\$0	\$0	\$3,125,000
12	NCAA Distributions	\$0	\$0	-\$18,000	\$19,256	\$676,454	\$677,710
13	Conference Distributions (Non Media and Non Bowl)	\$1,641,391	\$0	\$0	\$0	\$0	\$1,641,391
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$642,416	\$3,386	\$0	\$0	\$960,115	\$1,605,917
15	Royalties, Licensing, Advertisement and Sponsorships	\$810,274	\$62,000	\$53,001	\$802,143	\$8,241,704	\$9,969,122

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
16	Sports Camp Revenues	\$9,968	\$97,207	\$59,245	\$4,885,538	\$455,382	\$5,507,340
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$1,069,651	\$1,069,651
18	Other Operating Revenue	\$186,797	\$40,079	\$6,551	\$128,460	\$6,139,426	\$6,501,313
19	Bowl Revenues	\$1,052,789	\$0	\$0	\$0	\$0	\$1,052,789
	Total Operating Revenues	\$19,025,032	\$624,068	\$194,493	\$8,033,226	\$24,153,682	\$52,030,501
Ехре	enses						
20	Athletic Student Aid	\$0	\$0	\$0	\$0	\$0	\$0
21	Guarantees	\$150,000	\$3,500	\$0	\$12,065	\$0	\$165,565
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	(b) (4)				
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	(b)	(4)				
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$646,407	\$99,497	\$45,826	\$382,574	\$225,322	\$1,399,626
28	Team Travel	\$1,285,699	\$156,908	\$110,874	\$875,171	\$306,431	\$2,735,083
29	Sports Equipment, Uniforms and Supplies	\$973,208	\$66,823	\$58,679	\$1,079,003	\$527,857	\$2,705,570
30	Game Expenses	\$830,871	\$204,421	\$86,553	\$315,638	\$160,102	\$1,597,585
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$2,161,847	\$2,161,847
32	Sports Camp Expenses	\$8,430	\$75,561	\$41,703	\$2,763,081	\$364,514	\$3,253,289
NICA	A Membership Financial I	Panartina Sua	tam			т	Page 86 of 87

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$236,151	\$236,151
35	Direct Overhead and Administrative Expenses	\$201,161	\$30,465	\$19,457	\$160,124	\$7,143,580	\$7,554,787
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$0	\$0
38	Memberships and Dues	\$552,880	\$1,115	\$625	\$18,779	\$96,537	\$669,936
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$42,923	\$52,849	\$41,118	\$799,089	\$1,954,392	\$2,890,371
41	Bowl Expenses	\$1,165,764	\$0	\$0	\$0	\$0	\$1,165,764
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$14,031,835	\$1,701,355	\$1,442,782	\$13,078,103	\$26,474,860	\$56,728,935
	Excess (Deficiencies) of	\$4,993,197	-\$1,077,287	-\$1,248,289	-\$5,044,877	-\$2,321,178	-\$4,698,434

Excess (Deficiencies) of \$4,993,197 -\$1,077,287 -\$1,248,289 -\$5,044,877 -\$2,321,178 -\$4,698,43 Revenues Over (Under)

Expenses